

## **Leadership: 10 guiding thoughts, a valuable tool, and ONE RULE**

1. To lead is to serve
2. The needs of the many out-weigh the needs of the few/one
3. Compassion filter
4. Mom and Dad
  - a. Dad- Don't just belly ache about it.  
Do something, look it up, use your resources and figure it out!
  - b. Dad – If you're going to do something - Do it right.
  - c. Mom – If you don't have something nice to say – try harder, and be genuine.
  - d. Mom – Treat people like you want to be treated
5. Balancing quotes
  - a. Gandhi – “Be the change you want to see in the world”
  - b. Dalai Lama – “It is not important to do things right. It is only important to do the right things for the sake of doing the right thing.”
  - c. JFK – “It's not enough to do good things, you must be seen doing them”
6. Be observant
7. Teaching a new habit – Leading by example
  - a. Be the example
  - b. Encourage others to be it with you
  - c. Be it with others
  - d. Allow others to be the example
  - e. Encourage others to spread the example
8. Sins and cornerstones of leading -  
Sins-
  1. Gossip
  2. Judging
  3. Negativity
  4. Complaining
  5. Excuses
  6. Lying
  7. DogmatismCornerstones -
  1. Honesty
  2. Authenticity
  3. Integrity
  4. Love
9. Levels of leadership:
  1. Title – they follow you because they have to...
  2. Relationship – they follow you because they like you
  3. Results – they follow you because they trust you because you have helped them or others succeed before
  4. People – They follow... themselves... You just help them find and develop what they're good at
  5. Respect – They respect you because you respect them...and EVERYONE else.
10. Bank account – You are always on different levels with different people all the. Pay attention to and keep your accounts balanced.

**Valuable tool for understanding motivation** – Effort given = Value perceived

**ONE RULE:** – Respect

- ~ Respect Each other~ their space, their stuff...
- ~ Respect Yourselfes